



Co-Founder NTU Ltd

Rain Hitchman B.A Hyp, FInstSMM, ACIM, MABP

I am a highly professional and personable business Consultant, Wellbeing Employee Engagement, Resilience Coach, Mentor, Trainer and Lecturer, offering over 30 years of success in developing, leading and facilitating high attainment Leadership, Sales, HR Wellbeing and Learning and Development programs within Blue Chip Corporates & SME's, across both the public and private sectors.

My passion is to coach organisations and their talent, to achieve their highest possible potential, through cultural change, transformation and organisational design and training initiatives.

As a Coach/ mentor and facilitator I utilise my experience, knowledge and skill to support my clients with career, business and operational leadership challenges and as a Neuro chemical coach and trainer I work with neuroscience to support clients on personal leadership and Neuro Leadership using brain coaching techniques for Mental Toughness and performance success and developing cultures for employee engagement.

Clients tell me that I am an extremely warm, energetic and positive character with high levels of empathy and intuition, but they understand that I challenge and stretch my clients, holding them accountable to ensure they take action on implementing leading edge practices and gain insights into their own self sabotaging behaviours and self-limiting beliefs. Together we identify, understand and supplant these limiters with alternative, positive behaviours, new neural wiring, body chemistry and physiological adaptations which I teach clients to elicit for themselves in any situation they find themselves in where they need to be successful. I leave clients fully empowered and with the skills, knowledge, experience and belief they need to achieve all their aspirations, both personally and professionally.

I have held senior roles up to board level in the HR, L&D and Sales and Marketing and Wellbeing arenas and as a consultant have worked with board level leadership through to management and their teams across these same departments. I therefore bring practical and relevant experience and the ability to work both strategically and tactically with your business whilst building high levels of trust, rapport and credibility.

I am proactively engaged in continuous professional development and thought leadership bodies to keep my practice sharp and at the cutting edge. I recently become an Emotional Engagement Specialist to further drive the happiness, productivity, compliance and retention of employee top talent within organisations. I'm also very interested in giving back and offer complimentary coaching and training to those less able to afford it including organisations such as The HOT500, and voluntary work with the Leadership Academy programme as Mentor for aspiring disabled future leaders at Disability Rights UK and as a business Mentor for DRUK on their Advisory board.

Qualifications and membership of professional bodies

- BESMA National Trainer of the Year
- Master Coach
- Neuroscience. Biology and Psychology based coach and Mentor trained to ILM Level 7
- ILM Lecturer in level 3 and 5 Neuroscience based coaching and mentoring qualifications
- Fellow of the ISMM – Institute of Sales and Marketing Management – Designing and delivering ILM academic qualifications at level 5 and 4 in Sales and Marketing.
- Member Chartered Institute of Marketing
- Member Association for business psychology
- AQR International master trainer and Practitioner in the MTQ Product Family
 - Mental Toughness, Integrated Leadership ILM72, Employability, Team Working Inventory.
- Board Advisor and Mentor to the LAP Leadership Academy Programme at DRUK
- Clinical Hypnotherapist (B.A Hyp.) & Member of the Association of Hypnotherapists
- Meaningful Mindfulness for the workplace certificate
- Premier Plus Member of the Chambers of Commerce
- Goal Mapping licensed practitioner with LIFT International
- Qualified Business and Life Coach with Nobel Manhattan
- NLP Practitioner and trainer
- Professional Diploma in Marketing (CIM)
- Qualified in psychometrics and personality instruments - Thomas International (PPI, DISC, EQ, and Fluid Intelligence). MBTI, SHL, Belbin.
- CPD – Numerous certificates and accreditations in Leadership and Management training, Sales and Marketing training accreditations, Wellbeing, Emotional Engagement and Mindfulness including Train the trainer, Assessment centre and recruitment creation, Project management and Presentation certificates.

I have delivered services to talent and development programmes and academies at IBM, Cable and Wireless, British Telecom PLC, Orange (EE), Northampton NHS Healthcare Trust, Vodafone, Microsoft, Santander, Hiscox Insurance, Axa PPP HealthCare, SIG Plc, Birmingham Chamber of Commerce, Koppaberg, Godiva Chocolates, SAS, 3663, ADT, Heineken, Nestle, Bank of America (MBNA credit card) and various city and county councils. I have also worked with the ILM, ISMM, Ashridge Business School and Cranfield University and Sussex University, NHS Hospital Trusts and Pension Protection Fund, Hammersmith and Fulham CC, Westminster CC and Kensington and Chelsea CC, CGI Group, Telefonica O2, City and Guilds, –along with a number of training and coaching organisations in a consultancy capacity.